

FEASIBILITY STUDY & BUSINESS PLAN

Utime Plast Factory for Plastic Industries

Biodegradable Shrink Film · Labels · Stretch Wrap

Sponsor:	·
Commercial Registration:	CR No. 232012 · State of Qatar
Legal Form:	Limited Liability Company (Single Owner)
Issued by:	Ministry of Commerce & Industry · Qatar

Prepared by: UTS Services WLL

Date: May 2026 · CONFIDENTIAL

Total Investment

QAR 6.3M

Y1 Revenue

QAR 5.68M

Net Profit Margin Y1

17.3%

Payback Period

~4 Years

IRR

~16%

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Project Snapshot — Key Metrics at a Glance

Total Investment	Fixed Assets	Working Capital	Products	Annual Capacity
QAR 6,342,939	QAR 4,863,313	QAR 1,404,627	3 SKU Lines	635,000 kg/yr
Y1 Revenue	Y1 Gross Margin	Y1 EBITDA Margin	Y1 Net Margin	Y5 Revenue
QAR 5,680,000	36.4%	24.6%	17.3%	QAR 8,316,088
IRR	Payback Period	Break-Even Cap.	Financing	Employees
~16%	~4 Years	52% (Y1)	100% Equity	18 Staff

01

Executive Summary

Investment Overview · Financial Highlights · Strategic Rationale

Study Rationale & Investment Overview

Why This Investment

- Qatar's Vision 2030 mandates phasing out conventional single-use plastics — creating immediate and growing demand for biodegradable alternatives.
- Qatar currently imports 100% of its biodegradable shrink film, bottle labels and stretch wrap — total annual import value exceeds QAR 82 million.
- No local manufacturer currently exists for biodegradable printed shrink film or water bottle labels — a clear first-mover opportunity.
- Factory site secured in the Industrial Zone, Doha; CR No. 232012 already issued by Ministry of Commerce & Industry.
- Sponsor  is a  entrepreneur with deep knowledge of the local plastics trade.
- Strong alignment with Qatar National Environment & Biodiversity Strategy and green procurement policies.

Investment Structure

Investment Component	Amount (QAR)	Share
Land & Buildings	QAR 2,700,000	42.6%
Machinery & Equipment	QAR 1,813,313	28.6%
Vehicles	QAR 295,000	4.7%
Furniture & Fixtures	QAR 35,000	0.6%
Computers & Software	QAR 20,000	0.3%
Total Fixed Assets	QAR 4,863,313	76.7%
Working Capital	QAR 1,404,627	22.1%
Pre-operating Expenses	QAR 75,000	1.2%
TOTAL INVESTMENT	QAR 6,342,939	100%

Revenue & Net Profit Projection (Y1 – Y5)

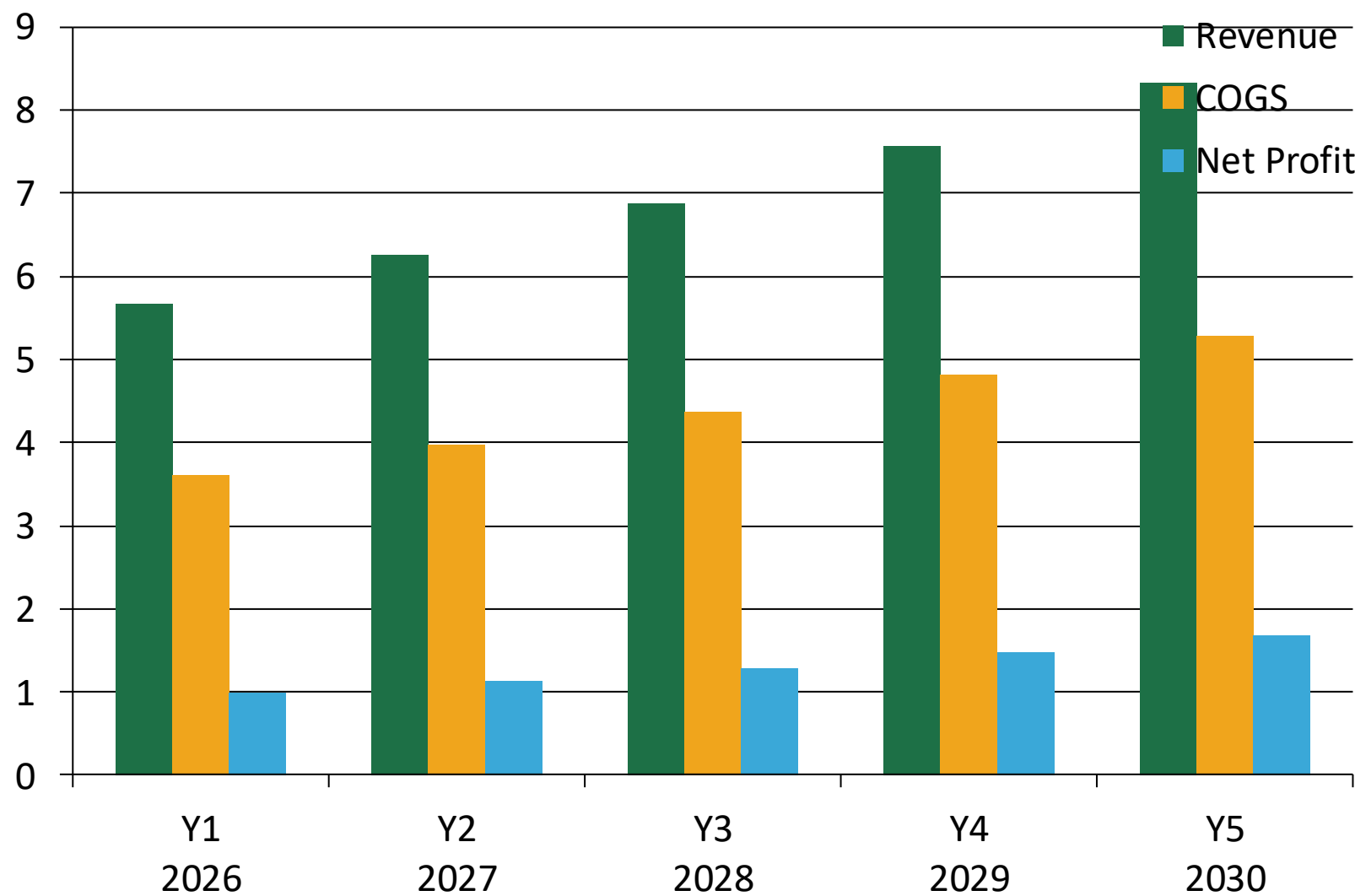


Chart values in QAR millions. Revenue grows at a compounded 10% per annum; COGS held to ~63% of revenue.

Total 5-Year Revenue

QAR 34.7M

Y5 Gross Margin

36.4%

Revenue CAGR (Y1–Y5)

10% (Projected)

Financing Structure

100% Equity

EBITDA & Returns Dashboard

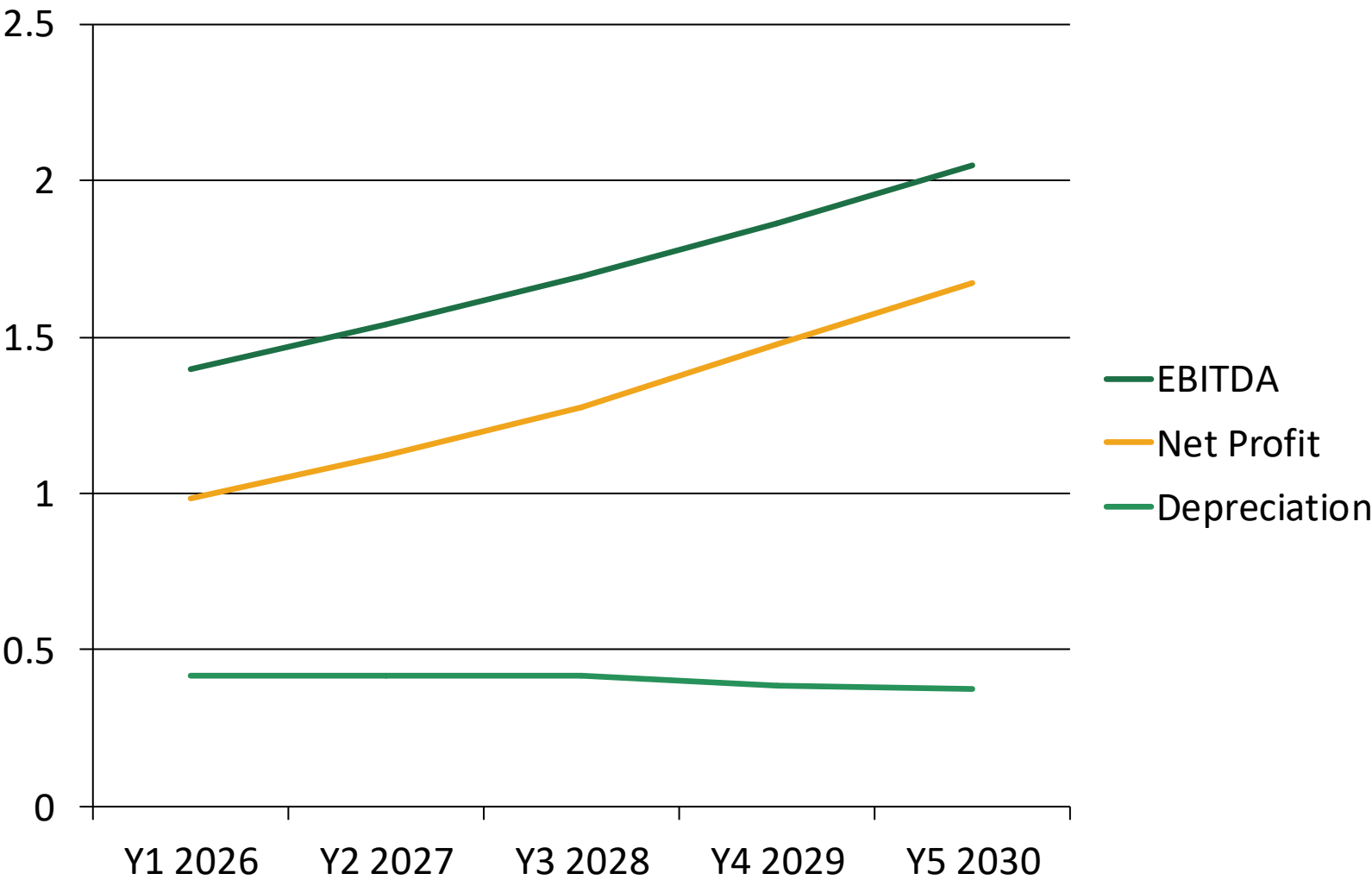


Chart values in QAR millions. EBITDA margin expands from 24.6% (Y1) to 24.6% (Y5) — stable cost structure.

IRR (6-Year Horizon)

~16%

NPV (at 10% WACC)

QAR 1.5M+

Payback Period

~4 Years

Break-Even Capacity

52% (Y1)

Executive Verdict

VERDICT: FEASIBLE — RECOMMENDED FOR INVESTMENT

Commercial Viability

Qatar imports 100% of target products from abroad. No local biodegradable film manufacturer exists. The factory addresses a confirmed gap in the supply chain with captive domestic demand and growing regulatory tailwinds.

Financial Strength

Year-1 EBITDA of QAR 1.4M (24.6% margin) demonstrates strong unit economics. Net profit margin of 17.3% in Year 1 improves to 20.1% by Year 5. Investment fully recovered within ~4 years.

Low Risk Profile

100% equity financing eliminates debt-service risk. Raw materials are standard commodity-grade polymers widely available. Qatar's stable regulatory environment and Vision 2030 alignment reduce policy risk.